

Kishan Singh

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Objective

To obtain a challenging position in the IT or Data Analytics domain where I can apply my skills in Python, PL/SQL, and Business Intelligence tools such as Power BI, Tableau, and SPSS to deliver data-driven insights and process improvements. With a strong foundation in Computer Science and dual Master's degrees in Lean Operations and Intralogistics, I aim to contribute to technology-driven business solutions through analytical thinking, collaboration, and continuous learning.

Education

2021 – 2023 Schweinfurt, Germany	Master of Business with Europe (MBE) (Intralogistics) <i>Technical University of Applied Sciences Würzburg-Schweinfurt</i>	9.4 CGPA (Converted)
2021 – 2023 Bengaluru, India	Master of Business Administration (Lean Operations) <i>Christ (Deemed to be University)</i>	8.57 CGPA
2017 – 2021 Kolkata, India	Bachelor of Technology (Computer Science) <i>Techno India University</i>	7.75 CGPA
2012 – 2014 Kolkata, India	Higher Secondary (ISC) (12th) <i>Indira Gandhi Memorial Senior Secondary School</i>	76%
2012 Kolkata, India	ICSE (10th) <i>Indira Gandhi Memorial Senior Secondary School</i>	81%

Skills

Programming Python, R Language, SQL, PL/SQL.	● ● ● ● ●	Microsoft Office MS Excel, MS Word, MS Powerpoint.	● ● ● ● ●
Business Intelligence Power BI, SPSS, Tableau	● ● ● ● ●	Collaboration Applications. Jira, Confluence, SharePoint.	● ● ● ● ●
Business Communication, Teamwork, Presentation.	● ● ● ● ●		

Certificates

- Advanced Microsoft Power BI - LinkedIn
- SAP-ABAP - Techno India University
- Excel Data Analysis - NASBA
- Google Data Analytics - Coursera
- Jira (Server Edition) - LinkedIn

Work Experience

12/2022 – 02/2023

Coimbatore, India

Quality Data Analyst Intern

Sree Mahavir Industries - A Fasteners Manufacturer.

- **Data Extraction, Transformation, and Loading (ETL):** Utilized Python to perform comprehensive ETL processes on large sets of operational data, ensuring data integrity and preparing datasets for in-depth analysis.
- **Control Charts Development:** Leveraged Python to design and generate control charts, facilitating real-time quality control monitoring and identifying variations in manufacturing processes.
- **Employee Training and Presentation:** Developed and delivered PowerPoint presentations to train employees on interpreting control charts, enhancing their ability to monitor and maintain production quality standards.

01/2022 – 02/2022

Ranchi, India

Aftermarket Sales Operations Intern

Arohi Elevators.- A elevators and escalators installers.

- **Team Management and Coordination:** Efficiently managed a cross-functional team of 13 workers, ensuring optimal performance and adherence to project timelines through effective resource allocation and task delegation.
- **Customer Data Collection and Analysis:** Conducted comprehensive data collection from customer interactions, employing statistical analysis and data visualization techniques to identify recurring customer issues.
- **Customer Satisfaction Enhancement:** Leveraged analytical insights to implement targeted solutions, successfully resolving 21 customer complaints and significantly improving overall customer satisfaction and retention metrics.

12/2021 – 01/2022

Palakol, India

Business Analysis & Modernization

K S Naidu & Co. - A textile accessories manufacturer.

- **ERP Implementation:** Modernization of the company's accounting system by deploying Tally ERP, which streamlined financial processes, enhanced data accuracy, and improved overall efficiency in financial reporting and management.
- **Web Development:** Developed and launched a dynamic, responsive company website using ReactJS for the front-end and PHP for the back-end, significantly improving the company's digital footprint and accessibility.
- **Digital Marketing Strategy:** Executed a targeted social media marketing campaign, utilizing data analytics to optimize ad performance and audience engagement, which resulted in generating business worth 3 lakhs.

Projects

Investigation of factors influencing sustainable products buying behaviour in millennials – Master Thesis

- **Associated:** University of Applied Sciences- Schweinfurt, Germany
- **Description:** Explores the factors influencing millennials' sustainable product buying behaviour. It finds that higher education and income levels significantly increase the likelihood of purchasing sustainable products, as educated individuals are more aware of sustainability issues and higher income allows for such choices. Additionally, the convenience and availability of sustainable products, as millennials prefer sustainable options when they are accessible
- **Findings:** The need for a multifaceted approach to promoting sustainable consumer behaviour among millennials.

Organizational structure training at Duroply Industries Limited- Operations

- **Associated:** University of Applied Sciences- Schweinfurt, Germany
- **Description:** Aimed to enhance the company's efficiency by revamping its organizational framework. The project involved assessing the existing structure, identifying improvement areas, and designing a tailored training program to align employees with the new design. Key activities included conducting interviews and focus groups, developing training materials, and organizing workshops to improve communication, leadership, and collaboration skills.

- **Results:** The implementation resulted in streamlined processes, improved communication channels, increased employee morale, and sustainable organizational development. This project showcased your analytical, project management, and change management skills, effectively driving organizational change and operational efficiency.

Development of Ecommerce site using PHP and MySQL

- **Associated:** Techno India University, Kolkata
- **Description:** Worked with a group of four to provide an online scheduling and booking system for a small clinic. The project involved development of a site using HTML, CSS & PHP for frontend, and PHP & MySQL for Backend. Key activities included designing website according to the client's requirement, management of team and task to develop the website. Optimisation and security were also a major consideration.
- **Result:** Delivery of a fully functional website to the client. Deployment of website on live server for real-world use.

Languages

- English
- Hindi