

SARIKA Pathak

Executive Dealer

PROFILE SUMMARY

Experienced sales professional with a strong background in the financial services sector, specializing in B2B and B2C sales across diverse product portfolios. Proven expertise in team leadership and relationship management within logistics and banking industries, driving operational efficiency and customer satisfaction. Skilled in recruitment, HR management, and team coordination, with a focus on talent acquisition and workforce development. Adept at building strategic client relationships and leading high-performing teams to exceed business goals. Committed to delivering results through effective communication, problem-solving, and collaborative leadership.

PERSONAL INFORMATION

-  **Email**
pathaksarika8701@gmail.com
-  **Mobile**
(+91) 8360824020
-  **Total work experience**
4 Years 0 Month
-  **Social Link**
<https://www.linkedin.com/in/sarika-pathak-2a14061b5>

KEY SKILLS

ms office
excel
leadership
Team Management Skills
Banking Operations
Team Leading Skills
Communication Skills
Interpersonal Skills
Presentation Skills
Public Speaking
Time Management
Problem Solving
Strategic Thinking

OTHER PERSONAL DETAILS

City Jalandhar

EDUCATION

- 2022  MBA/PGDM
Apeejay Institute of Management, Jalandhar
- 2018  B.Com
DAV University, Jalandhar

WORK EXPERIENCE

- Oct 2025 - Present  Executive Dealer
SBICAP Securities
executive dealer revenue generation, mutual fund, insurance, pms , investment segment and sip broking segment.
- Sep 2023 - Oct 2025  Executive team leader
Flipkart Pvt Ltd
Executive team leader
- Jul 2022 - Sep 2023  Deputy Manager Grade 1
ICICI Bank Ltd
Wealth Relationship manager dealing in multiple products of banking sector and providing customer service to our clients and working in trade department in Operation part as well as sales
- Aug 2018 - Mar 2020  Office Coordinator
Future path ways pvt . Ltd

INTERNSHIP

- 2 Months  Marketing analytics
ICICI Bank

Country INDIA

HOBBIES

Dancing watching horror movies cooking
Blogging.

LANGUAGES

- English
- Hindi
- Punjabi

45 Days

Motherhub inbound outbound operation
Flipkart Logistics Instakart services Pvt.Ltd.

8 Months

HR Internship
Aashman Foundation

1 Months

HR intern
Ifortis Worldwide

COURSES & CERTIFICATIONS

- NISM Series VIII: Equity Derivatives Certification (Valid upto November 2028)